

Lorn & Kim

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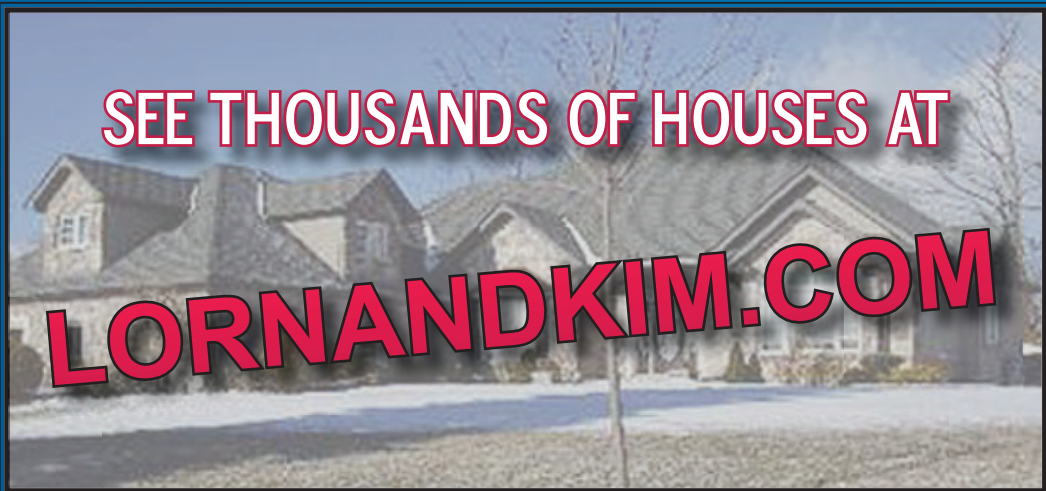
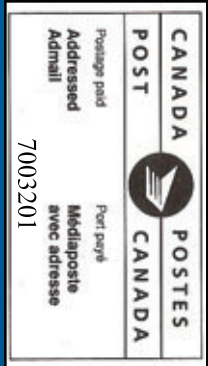
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NOVEMBER 2010



Kim Brookes
Full Time Sales
Representative

Lorn Scanlon
Full Time Broker



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YOUNG CREATIVE MINDS

Knox Christian School - Bowmanville

Artwork by **Jenna** - Grade 7
"A Tower Of Giraffes"



Monthly Cocktail Party



Call Lorn & Kim at 905-576-5676 to find out how to get invited to the next party!

700 Brock Street South
Whitby, Ontario

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Mark Richard Woitzik
Barrister, Solicitor, Notary

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TECH GIFTS ARE STILL SENSATIONAL THIS SEASON

(NC)—Computer technology—with all its gadgets, toys and tools—makes for a winning gift every time. Check out the Easy Tech section at Staples, for example.

“One of the more popular gift ideas this year is a product called Premium Computer Set-Up,” says company president, Steve Matyas. “Instead of the typical time consuming frustrations, this package is designed to ensure your a new computer purchase is ready to use, with no hassles right out of the box.

“The most valuable features include a complete system and performance customization, Windows updates and many Norton security features such as spyware, virus protection, two-way firewall, online shopping security, wireless network security, and much, much more. You can also add services for router set-

ups and data back up protection. Best of all your computer problems can be solved at any time by our certified in-store technicians. The EasyTech specialist division was set up to provide expert personalized help with installation, maintenance, data protection, and diagnostics.

This division, he said, offers a variety of services to deal with every kind of tech problem imaginable. “If your equipment is slow or crashes for example, the Total Repair can be a lifesaver. Or, if your equipment is still under the manufacturer’s warranty, Staples is authorized by most

major brand names to perform those repairs. Or, when you buy new equipment, an extension to your manufacturer’s warranty, on all makes and models, is also available.

“Once the manufacturer’s warranty period is complete, our Staples Extended Service Plan kicks-in,” he explained. “Customers particularly like the convenient over-the-counter replacements on items retailing under \$249.99 – and the accidental damage for laptops and digital cameras is especially in high demand. All of the plans can be added at the time of the purchase.”

HOLIDAY SHOPPING FOR YOUR PARENTS



(NC)—It’s holiday shopping season, and you’re almost done. There are just a couple of more gifts to buy, and you’ve been dreading them. That’s right, you’re shopping for your parents. They haven’t been very helpful either – all they’ve told you they want is grandchildren. Ed-

itors from RedFlagDeals.com, Canada’s largest deals and shopping website, are here to help with some ideas for parent-appropriate gifts:

- Good for Mom and Dad**
- A gift certificate to your

Community Events

Oshawa

Santa’s Parade of Lights
 Starts at Oshawa Centre, through streets of downtown
 November 20 6:00 - 8:00 pm

DCA’s 8th Annual Christmas House Tour and Holiday Extravaganza
 Durham Christian Academy, 2038 Nash Road
 November 27 10:00 am - 4:30 pm

Pet Pics With Santa
 Oshawa Centre, 419 King St W
 November 28, December 5, 12 & 19 6:00 - 8:00 pm

Durham Shores Chorus Annual Christmas Tea
 A.E. King Memorial Physical Fitness Complex, 1200 Leland Rd
 December 5 12:00 - 4:00 pm

Whitby

The Village of Taunton Mills Christmas Bazaar
 The Village of Taunton Mills, 3790 Brock St North
 November 27 10:00 am - 2:00 pm

Cinderella
 The Whitby Centennial Theatre (Courthouse Theatre),
 416 Centre St S. December 18 6:00 - 8:00 pm

Clarington

Smile Theatre - Charles Dickens’ “A Christmas Carol”
 Clarington Beech Centre, 26 Beech Ave. Nov. 17 1:30 - 3:00 pm

Bowmanville Santa Claus Parade
 Downtown Bowmanville. November 20 10:30 am

2010 Santa Claus Parade! Port Perry!
 Port Perry Fair Grounds, Port Perry. November 27 4:00 - 12:00 pm

Holiday Train
 Rail Crossing @ Scugog & Concession Streets
 November 28 5:45 - 7:00 pm

Moonlight Magic
 Bowmanville, Downtown. December 3 6:00 - 11:00 pm

Seniors Light Tour
 Starting point depending on responses. Dec. 18 6:00 - 10:00 pm

- parents’ favourite restaurant.
- Spontaneous quality time – show up unannounced and take your parents out to a restaurant.
 - A GPS device. Go for a model that is simple and easy to operate.



Good for Dad

- A multi-tool. Dads like their gadgets. Moms like gadgets that don’t fill up two rooms in a house. Everyone wins.
- Game tickets to your dad’s sports team of choice.
- A sampling pack from a local brewery. If you’re the favourite son or daughter, you might complement this with a pack of steaks.

- A gift certificate to a day spa. She’ll feel pampered, and she’ll get away from having to hear about your dad’s new multi-tool.
- A digital picture frame. Preload this with family photos, including some embarrassing child photos that she loves. Your feelings on the photos are irrelevant.

It can take some creativity, but giving something back to your parents is more than worth the effort. More holiday shopping ideas and ways to save money can be found online at RedFlagDeals.com.

Good for Mom

- A nice perfume. Even if she doesn’t use it often, a nice luxury gift will make her feel special.



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WILLIAMS
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Lorn & Kim

Lorn Scanlon

Full Time Broker

Kim Brookes

Full Time Sales Representative



\$350,000

THIS IS THE ONE!



- Beautiful Detached 4 Bedroom Bungalow • Upgraded Maple Kitchen
 - Gleaming Hardwood Floors • Beautifully landscaped backyard
 - Too many upgrades to list them all!
- What more could you ask for?
Call today 905-743-5668 ID#2182 Available 24 hrs a day.

We recently listed our home for sale with Lorn and Kim. We first came into contact with them through a free home evaluation last May. We were very impressed with the presentation of services, professionalism, as well as their commitment to follow up over the months after our initial meeting. So when it came time to list, we naturally called upon them to get our home sold.

We found the "helpful hints" information that were mailed to us concerning giving our home "curb appeal" to be very informative.

After less than 2 weeks, our home was sold for very close to asking with the exact closing date that we wanted.

We both would strongly recommend Lorn and Kim in future.

Marilyn and Paul Tooke

Sold In 11 Days At 98% of Asking Price!



\$284,000

THIS IS THE ONE!



- Fabulous detached 4 level backsplitted finished top to bottom
 - 3 + 1 bedrooms • Large family sized eat in kitchen
 - Large lot • Great family neighbourhood within minutes of schools, and parks!
- Tomorrow may be too late! Call today 905-743-5668 ID#2322 Available 24 hours a day.

\$165,000

THIS IS YOUR CHANCE FOR HOME OWNERSHIP



- All brick 3 bedroom bungalow • Large, detached garage
 - Within minutes of all amenities
- Don't wait, call Lorn and Kim today!
Call 905-743-5668 ID#2332. Available 24hrs a day.

Sudoku

The objective is to insert numbers in the boxes to satisfy only one condition: each row, column and 3 x 3 box must contain the digits 1 through 9 exactly once. What could be simpler?

		1		3				4
2				1	5	3		
	3	4	7					5
	8		6					
		2				9		
					1		4	
4				6	5	2		
		5	3	4				7
8			9			4		

CROSSWORD

Across

- 1- Erupts
- 6- A great deal
- 10- Floating platform
- 14- Christmas song
- 15- Ashtabula's lake
- 16- "Night" author Wiesel
- 17- Responsible
- 19- Verdi opera
- 20- Not emp.
- 21- Sisters
- 22- Totter
- 24- Mine entrance
- 25- Distasteful
- 26- Heed
- 29- Launching of a rocket
- 33- Glacial ridge
- 34- Bottom of the barrel
- 35- Bread spread
- 36- Airline to Tel Aviv
- 37- Scoundrel
- 38- Don
- 39- Baptism, e.g.
- 40- Dutch cheese, wrapped in red wax
- 41- Animal
- 42- Sample
- 44- Bestows
- 45- Revenuers, for short
- 46- Ale, e.g.
- 47- Peace salutation
- 50- "Chicken of the sea"
- 51- Soft food for infants
- 54- Exclamation to express sorrow
- 55- Treatment of obesity

- 58- Hindu princess
- 59- Bibliography abbr.
- 60- Artist Rousseau
- 61- Ancient Athens's Temple of ___
- 62- Engrossed
- 63- Alleviates

Down

- 1- Sign of injury
- 2- Sheet of stamps
- 3- Formerly, formerly
- 4- Exclamation of surprise
- 5- Thin
- 6- Inclined
- 7- Globes
- 8- "... ___ the cows come home"
- 9- Pericarp
- 10- Ready-made clothing
- 11- Put ___ on it!
- 12- Bona ___
- 13- Drop of water expelled by the eye
- 18- Undoing
- 23- Approves
- 24- Collapse of the lungs
- 25- Lower portion of the small intestine
- 26- Ogles
- 27- Long Island town
- 28- Glide along smoothly
- 29- Started
- 30- New York city

1	2	3	4	5	6	7	8	9	10	11	12	13	
14					15					16			
17					18						19		
20				21				22	23				
			24					25					
26	27	28				29				30	31	32	
33						34					35		
36						37					38		
39						40					41		
42				43					44				
			45					46					
47	48	49					50				51	52	53
54						55	56				57		
58						59					60		
61						62					63		

- 31- Sumptuous meal
- 32- Armed strongholds
- 34- Water-repellent cloth
- 37- Recall
- 41- Respire
- 43- ___ little teapot...
- 44- Actress Rowlands
- 46- Constructed
- 47- Franklin D.'s mother
- 48- Banned apple spray
- 49- Alley
- 50- Pitfall
- 51- Fasteners
- 52- Area of 4840 square yards
- 53- Pitchfork-shaped letters
- 56- Loss leader?
- 57- Actor Stephen

FOR LAST MONTH'S PUZZLE ANSWERS, VISIT WWW.LORNANDKIM.COM

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\$160,000 ATTENTION FIRST TIME BUYERS



- 2 storey 3 bedroom semi-detached home
- Eat in kitchen with walk out to yard • Finished basement

Don't wait call Lorn and Kim today!
Call today 905-743-5668 ID#2102. Available 24 hrs a day

Sold At 99% Of Asking Price!

SOLD BY LORN



\$315,000 OUTSTANDING OPPORTUNITY!



- Detached 2 storey home • Family sized eat-in kitchen
- 4 large sized bedrooms • Sought after family neighbourhood within minutes of schools and parks

This home won't last, call Lorn and Kim today!
Call today 905-743-5668 ID#2172 Available 24 hrs a day.

\$340,000 UNBELIEVABLE UPGRADED RAISED BUNGALOW



- 3 Bedrooms • Walk out basement overlooking ravine
- Huge open concept kitchen

You really don't want to miss this one, call Lorn and Kim for your personal viewing! Call 905-743-5568 ID#2312

\$235,000 FANTASTIC AFFORDABLE WHITBY LOCATION!



- 3 bedroom townhome
- Great family area, close to all amenities
- Upgraded kitchen with ceramic floors • Garage access

This home won't last, call today!
Call today 905-743-5668 ID#2342. Available 24 hrs a day.

\$165,000 THE PERFECT START!



- Semi-detached 3 bedroom home
- Large family size eat-in kitchen • Finished rec room
- Close to schools, park & community centre

Tour this home and thousands more LornandKim.com
Call today 905-743-5608. ID#2152 Available 24 hrs a day.

\$395,000 PERFECT FOR THE GROWING FAMILY



- Detached 4 bedroom 2 storey home • Updated kitchen
- Finished top to bottom • Huge yard

Tomorrow may be too late!
Call today 905-743-5668 ID#2352 Available 24 hrs a day.

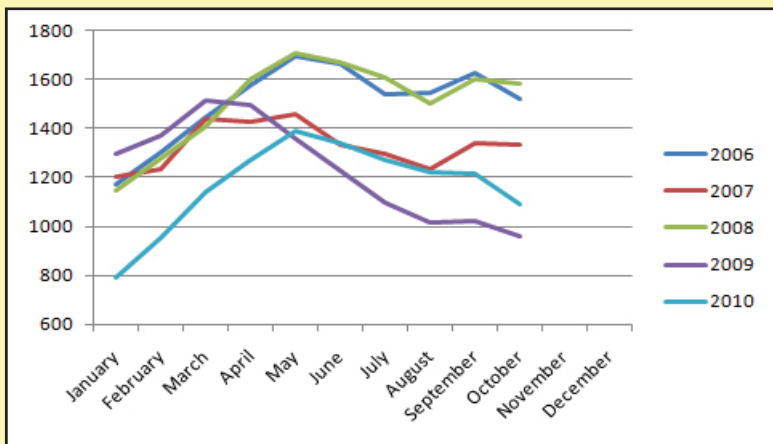
Sold In 8 Days At 98% Of Asking Price!

SOLD BY LORN

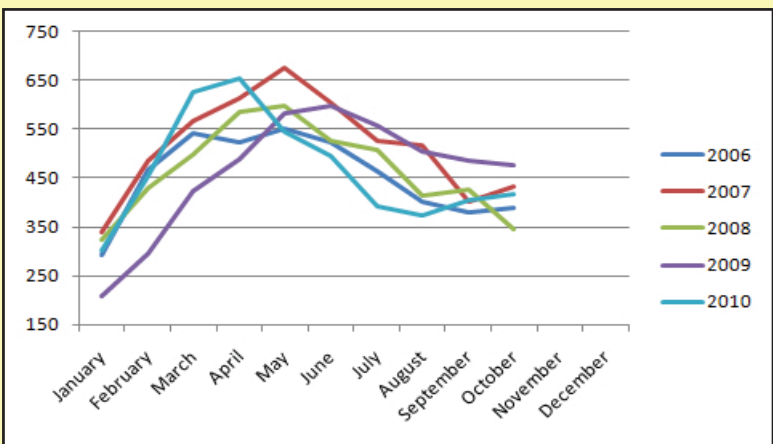


MARKET STATISTICS

Active Listings



Monthly Sales



COULD THE CANADIAN REAL ESTATE MARKET BE RETURNING TO NORMAL?

The Canadian Real Estate Market is beginning to warrant a welcome and much-missed adjective: Normal.

According to recent numbers released by CREA, sales activity increased for the third month in a row, nation-wide, in October 2010.

Taking into account seasonal adjustments, national home sales activity via the MLS systems increased 4.6% in October 2010. This rise is a continuation of similar increases made in August and September.

Led by Toronto and Vancouver, activity has now reached 13.3% above July levels, which coincided with the year's low point. Monthly increases, with seasonally adjusted activity were seen in almost three quarters of local markets monthly increases, according to CREA.

"Normal" is in sight for the Canadian market—meaning that sales activity is reaching mid-range levels. Sales activity in October was in a comfortable position, halfway between the lows brought on by the recession reached in December 2008, and the record level activity seen in December 2009.

True figures, not seasonally adjusted state that national sales activity in October 2010 was 21.6% below levels for record-breaking October 2009.

CREA is quick to mention though, that national sales activity last year came back on

its' own without a single monthly decline. Similarly, it reached record levels towards the end of 2009. Consequently, large declines in sales activity, as compared to a year ago, have cancelled out recent monthly gains in national sales activity, balancing things out.

This record level activity late last year will continue to effect current reporting of numbers in the same way, for year ago comparisons over the rest of 2010.

In October, new residential listings increased 1.3% on a seasonally adjusted basis. New listings are still 14% below the peak reached in April 2010. While there has been much movement on both ends of the spectrum in sales activity, the two ends have mirrored each other, keeping balance and market harmony since early this spring.

Good news for over half of Canada's markets CREA says, that are enjoying this balance and "normalcy" with nearly equal parts in buyers' or sellers' market territory.

In another sign that the market is balanced, the national average price trend is stabilizing. Remaining at consistent levels for almost a year, the national average price trend has remained relatively stable- but is still affected by numbers from last year for the year-on-year comparison.

The national average price for homes sold in October 2010 came in at 343,747, approximately a meagre percentage point higher compared to one year ago. Also, October ushers in the fourth month in row where the average home price has remained fairly evenly matched with year ago levels.



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